



County of Los Angeles CHIEF EXECUTIVE OFFICE

713 KENNETH HAHN HALL OF ADMINISTRATION
LOS ANGELES, CALIFORNIA 90012
(213) 974-1101
<http://ceo.lacounty.gov>

DAVID E. JANSSEN
Chief Executive Officer

July 10, 2007

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, CA 90012

Dear Supervisors:

**REQUEST FOR APPROVAL OF
COMPRESSED NATURAL GAS (CNG)
MOTOR VEHICLE FUEL STATION SERVICES CONTRACT
(ALL DISTRICTS - 3 VOTES)**

IT IS RECOMMENDED THAT YOUR BOARD:

1. Authorize the Director, Internal Services Department (ISD) or his designee to sign a Contract with Clean Energy to provide compressed natural gas (CNG) motor vehicle fuel station services effective August 1, 2007, for a term of five (5) years, with two (2) two-year extensions and six (6) month-to-month extensions with revenue payments to the County of five cents per gas gallon equivalent sold at the station.
2. Delegate authority to the Director of the Internal Services Department (ISD), or his designee, to exercise the extensions and execute amendments to the Contract including when the original contracting entity has merged, been purchased or otherwise changed.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

Compressed natural gas (CNG) motor vehicle fuel station services are currently being provided at a station open to the County as well as the general public on County property located at 1055 North Alameda Street, Los Angeles, CA 90012, under a Contract which expires July 31, 2007. Consistent with your Board's policy on increasing the use of alternative fuel vehicles, the Alameda CNG station was established in 1999 to provide a convenient CNG fueling station in the hub of Los Angeles. Under the terms of the contract, the contractor owns the station equipment and the County owns the land.

Board of Supervisors
GLORIA MOLINA
First District

YVONNE B. BURKE
Second District

ZEV YAROSLAVSKY
Third District

DON KNABE
Fourth District

MICHAEL D. ANTONOVICH
Fifth District

The recommended action is to award a new Contract to Clean Energy for CNG motor vehicle fuel station services. Approval of the Contract will enable ISD to continue to provide a convenient public fueling station for ultra low emission vehicles in the downtown area. The CNG motor vehicle fuel station will continue to be available to all County and public CNG Natural Gas Vehicles (NGV's).

Implementation of Strategic Plan Goals

The award of this Contract supports the County's Strategic Plan Goals No. 1 and No. 4 for Service Excellence and Fiscal Responsibility, respectively, by effectively managing County resources.

FISCAL IMPACT/FINANCING

The initial installation of the CNG motor vehicle fuel station was implemented under the previous contract. Therefore, no installation costs will be incurred under the new Contract. All station operation and maintenance costs are borne by the contractor with no cost to the County. Under the proposed Contract, the County will grant a license to Clean Energy for operating and maintaining the CNG motor vehicle fueling station. In exchange, the County will receive revenue payments of five cents per gas gallon equivalent sold with a minimum monthly guarantee of \$1,000. County usage for its CNG vehicles will be at the lesser of the retail rate or \$1.99 per gas gallon equivalent. The anticipated cost is budgeted by County departments using CNG fueling.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

The proposed Contract will commence on August 1, 2007, for a term of five (5) years with two (2) two-year extensions and six (6) month-to-month extensions. The Contract does not allow for a cost of living adjustment (COLA).

The terms and conditions of the Contract have been approved as to form by County Counsel. The Contract contains all of the Board, CAO, and County Counsel required provisions, including the County's Child Support Compliance Program, consideration of GAIN/GROW participants, Contractor Non-responsibility and Debarment, Contractor Employee Jury Service and Safely Surrendered Baby Law.

This is not a Proposition A Contract and, therefore, not subject to the Living Wage Program (County Code Chapter 2.201). The services to be provided under the proposed Contract are professional and technical in nature. It has been determined that the services under the Contract do not impact Board Policy No. 5.030, "Low Cost Labor Resource Program."

ENVIRONMENTAL DOCUMENTATION

The proposed Contract for CNG motor vehicle fuel station services is exempt under the California Environmental Quality Act (CEQA) under Section 15301 and Class 1 (a) and (b) of the Environmental Document Reporting Procedures and Guidelines because the project provides for the operation and maintenance of existing facilities.

CONTRACTING PROCESS

On April 16, 2007, ISD released a Request for Proposals (RFP) for compressed natural gas (CNG) motor vehicle fuel station services and posted the solicitation and contracting opportunity announcement on the County's "Doing Business with Us" website (Attachment 1). Notice of the RFP was also sent by electronic mail to 11 vendors registered with the County (Attachment 2) and 10 non-registered vendors (Attachment 3). Two vendors attended the mandatory proposers' conference.

One proposal was received by the May 1, 2007 submission deadline. The proposal met the minimum requirements and was evaluated by the evaluation Committee consisting of representatives from ISD and the Department of Beaches and Harbors. Based on the evaluation factors contained in the RFP, Clean Energy was determined to have a responsive and responsible proposal.

There were no debriefings or protests resulting from this solicitation.

A summary of the Community Enterprise (CBE) information provided by the recommended firm is attached (Attachment 4). The recommended Contractor was selected without regard to gender, race, creed, color, or national origin.

IMPACT ON CURRENT SERVICES

Approval of the recommendation will ensure the County can continue to provide a convenient and cost-effective CNG fuel for County and public usage. Additionally, the County will receive revenue generated from the CNG motor vehicle fueling station.

The Honorable Board of Supervisors
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CONCLUSION:

Following execution of the Contract by your Board, please return one stamped copy of the approved Board letter to the Director, Internal Services Department.

Respectfully submitted,

A handwritten signature in black ink, reading "David E. Janssen", with a long horizontal flourish extending to the right.

DAVID E. JANSSEN
Chief Executive Officer

DEJ: DL:SK
CL:ljp

Attachments (4)

c: County Counsel

CNG Board Letter 07-10-07

**COMPRESSED NATURAL GAS (CNG)
MOTOR VEHICLE FUEL STATION SERVICES**

Bid Detail Information

Bid Number : 103900KML

Bid Title : RFP for Compressed Natural Gas (CNG) Motor Vehicle Fuel Station Services

Bid Type : Service

Department : Internal Services Department

Commodity : FUELING SERVICES, MOBILE (VEHICLE)

Open Date : 4/16/2007

Closing Date : 5/1/2007 5:00 PM

Bid Amount : N/A

Bid Download : [Available](#)

Bid Description : The Los Angeles County Internal Services Department (ISD) is issuing this Request for Proposals (RFP) to solicit proposals for a Contract with an organization that can provide compressed natural gas (CNG) motor vehicle fuel station services. The County will grant license to a Contractor for installing, operating, and maintaining a retail CNG motor vehicle fueling station for the use of County and the public on County property located at 1055 North Alameda, Los Angeles, CA 90012.

Contact Name : Karen Lee

Contact Phone# : (323) 267-2483

Contact Email : kmlee@isd.lacounty.gov

Last Changed On : 4/16/2007 11:32:44 AM

**COMPRESSED NATURAL GAS (CNG)
MOTOR VEHICLE FUEL STATION SERVICES
E-MAIL NOTIFICATION LIST – VENDORS REGISTERED WITH COUNTY**

Sub-Class #	Description
928-45	FUELING SERVICES, MOBILE (VEHICLE)

Vendor ID	Company Name	Phone	LSBE Certified
12212401	AFV FLEET SERVICE PO BOX 1911, 618 E. "A" STREET, UPLAND, CA, 51911-1911	(909) 466-7708	
13566701	CCI VAN AND TRUCK EQUIPMENT INC 991 FIFTH STREET, , NORCO, CA, 02112-2112	(951) 817-0464	
50109701	CHARLES E. THOMAS COMPANY 13701 ALMA AVE., , GARDENA, CA, 92513-2513	(310) 323-6730 Ext:215	
10027201	CLEAN ENERGY 3020 OLD RANCH PKWY., STE. 200, , SEAL BEACH, CA, 02765-2765	(562) 493-2804	
06261901	EPS ENGINEERING SERVICES, INC 12100 WILSHIRE BLVD., STE. 460, , LOS ANGELES, CA, 57120-7120	(310) 826-9733	
10089701	ITL INC. 8330 ATLANTIC AVE., , CUDAHY, CA, 15808-5808	(323) 562-3230 Ext:20	
51255201	MERRIMAC ENERGY GROUP 1240 E. WARDLOW RD., , LONG BEACH, CA, 74833-4833	(562) 427-6565 Ext:15	
06300601	MULTI FORCE SYSTEMS CORP 101 WALL ST., , PRINCETON, NJ, 01522-1522	(609) 683-4242	
52645801	SAWYER PETROLEUM 14117 AETNA ST., , VAN NUYS, CA, 13427-3427	(818) 786-8180	
52800101	THE JANKOVICH COMPANY P.O. BOX 670, BERTH 74, SAN PEDRO, CA, 90733	(310) 732-5550 Ext:29	
11513501	VILLAGE AUTO GROUP 2101 COUNTRY DELL DR., , GARLAND, TX, 04075-4075	(214) 215-1028	

**COMPRESSED NATURAL GAS (CNG)
MOTOR VEHICLE FUEL STATION SERVICES
ADDITIONAL E-MAIL NOTIFICATION LIST**

Company	Address	Address 2	Contact	Phone No.	Email Address
AFV Fleet Service	14642 Rancho Vista Dr.	Fontana, CA 92335	Paul Mader	(909) 350- 7500	pmader@fabind.com
Allsup Corp.	18448 W. 11th Street, Suite K	Upland, CA 91786	Keith Sharp	(909) 931- 1638	keith@allsupcng.com
Angi International	15 Plumb Street	Milton, WI 53563	Lisa Brott	(608)868- 4626x222	lbrott@angiinternational.com
Clean Energy	3020 Old Ranch Parkway, Suite 200	Seal Beach, CA 90740	Chad M. Lindholm	(562) 493- 2804	clindholm@cleanenergyfuels.com
			Sean Wine	(562) 493- 2804	swine@cleanenergyfuels.com
Gas Equipment Systems, Inc.	8930 Center Avenue	Rancho Cucamonga, CA 91730	Larry Ozier	(909) 466- 6920	cngfuelsystems@earthlink.net
Greenfield Compression, Inc.	909 N. Bowser Rd.	Richardson, TX 75081	Mike Marcus	(972) 889- 2400 x103	mike.marcus@gfcomp.com
Pinnacle CNG Co.	300 N. Marienfeld St., Suite 360	Midland, TX 79701-2499	Drew Diggins	(432)686- 5929	ddiggins@pinnaclecng.com
The Hanover Co.	10812 Jersey Ave.	Santa Fe Springs, CA 90670	Jim Antinone	(562) 484- 9335	jantinone@hanover-co.com
Trillium USA	2500 S. 1300 Easte, Suite 450	Salt Lake City, UT 84106	Jennifer DeTapia	(801) 531- 1166	jenniferdetapia@trilliumusa.com
Weaver Electric	4210 E. La Palma Ave.	Anaheim, CA 92807	Doug Weaver	(714) 917- 1165	dweaver@weaverinc.net
			Rick Mendoza		rmendoza@weaverinc.net

**COMPRESSED NATURAL GAS (CNG)
MOTOR VEHICLE FUEL STATION SERVICES
FIRM/ORGANIZATION INFORMATION AS PROVIDED BY CONTRACTOR**

FIRM INFORMATION		Clean Energy
Cultural/Ethnic Composition		
OWNERS/PARTNERS	Black/African American	
	Hispanic/Latin American	
	Asian American	
	American Indian/Alaskan	
	All others	5
	Women (included above)	
MANAGER		Number
	Black/African American	
	Hispanic/Latin American	
	Asian American	1
	American Indian/Alaskan	
	All others	14
	Women (included above)	4
STAFF	Black/African American	4
	Hispanic/Latin American	12
	Asian American	4
	American Indian/Alaskan	1
	All others	55
	Women (included above)	21
TOTAL # OF EMPLOYEES		96
BUSINESS STRUCTURE		Corporation
COUNTY CERTIFICATION		
CBE		NO
LSBE		NO
CERTIFYING AGENCY		N/A